### **Bullish Sentiment Index (BSI)** The Bullish Sentiment Index (BSI) for **BSI vs SPX** US Equities is designed to provide a for US Equities Jan 2009 to Present single, numerical, and comprehensive 95% 1,500 measurement of bullish sentiment on the US stock market at any given time. 90% 1,450 Rough BSI Interpretation Guidelines It is normalized, oscillates in a range of Cyclical Bull Market Cyclical Bear Market 85% 1,400 0-100% (where 0% indicates there is no 0-9% Minimal Extreme bullish sentiment and 100% indicates 80% 1,350 bullish sentiment is at its zenith), and is Extended 10-24% Shallow constructed through the application of 75% 1,300 51-75% 25-37% Neutral Neutral custom weighting and smoothing Shallow 38-50% Extended 1,250 70% mechanisms to various third-party Extreme Minimal 25-37% sentiment gauges. 65% 1,200 60% 1,150 SPX Stretch BSI Stretch Approx. 55% SPX %Ch. Ch. from Mean 1,100 from Mean BSI Date (SPY\*10) (-50 to 50) (-50 to 50) 50% 1,050 1/6/2012 2% 12 1,277 61% 43 7 45% 1,000 22 1/13/2012 1,288 1% 66% 5 43 40% 950 1/20/2012 2% 33 1,315 36 71% 1/27/2012 40 1,318 0% 68% -3 33 35% 900 2/3/2012 1,345 44 2% 67% -1 29 30% 850 2/10/2012 69% 1,344 0% 41 2 30 Rtn. by Quartile Range 2/17/2012 2% 74% 5 1,364 42 43 Q3 vs Q1 25% Mean Q3:Q1 800 2/24/2012 37 -2 -11% 55% -53% 1,369 0% 72% 41 20% 76-85% 52% -16% 3.3 750 -2 37 3/2/2012 1,373 0% 70% 35 64-75% 10% 64% -20% 3.2 3/9/2012 22 -10 28 1,376 0% 60% 15% 700 98% -47% 32 3/16/2012 1,403 2% 68% 8 25 **17%** 127% -35% 3.6 10% 650 3/23/2012 1.397 0% 34 70% 21 249% -37% 1% 28 3/30/2012 1,408 69% -1 13 73% -67% 10-24% 600 24 4/5/2012 1,398 -1% 72% 3 6 figures based on BSI data from 2008 to present 4/13/2012 1,371 57% -15 -20 -2% -11 -26 -25 4/20/2012 1,380 1% 56% -1

Bull markets are born on pessimism, grown on skepticism, mature on optimism, and die on euphoria. The time of maximum pessimism is the best time to buy, and the time of maximum optimism is the best time to sell.

# **BSI for US Equities – Summary**

The BSI dropped 1 notch this past week to close at 56%. It has now spent a total of 17 weeks in what would be *Neutral* territory for a cyclical bull market. Meanwhile, the SPX closed higher by about 1%. The SPX sits about 3% below its 52-week closing high and about 8% above its 200-day moving average.

The current level of the BSI should be interpreted within the context of the current cyclical trend:

Within the context of a cyclical bull market, the current level of the BSI suggests bullish sentiment is Neutral – so, there is apparently an average amount of "gas in the tank" for a multi-week rally.

At the end of each calendar month, it will be evaluated for the purpose of this report (based on reader feedback or anticipated reader feedback) whether it is fitting to comment on the BSI just within the context of a cyclical bull market, just within the context of a cyclical bear market, or within both the context of a cyclical bull market and the context of a cyclical bear market.

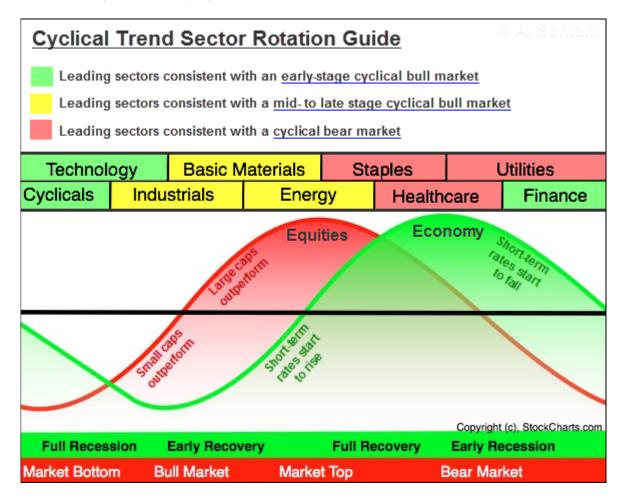
There seem to be many adamant that the SPX will have a bad summer. All I hear everywhere is "sell in May and go away." Let's keep in mind that the SPX has had two rough summers in a row and that a third is unlikely. When everyone is praising an idea (like going away for the summer), that's often when it falls out of bed, after all. The strong start the SPX has had to this year is also a good omen for the summer, as Wayne Whaley hinted at earlier this past week.

The current drop doesn't quite look to be over. But, those betting on a deep correction (or even a new cyclical bear market) are being foolhardy, in my opinion (although I'll be the first to tell you that anything really is possible). A dip or mild correction is most likely where this drop will end up being classified, in hindsight — and which one it will be will depend on a number of factors, I would say. There are more variables in play than usual right now, given that it's earnings season, that America's tech darling (AAPL) may or may not have started unwinding a parabola, and that Europe continues to be a source of turbulence for US markets.

Cautionary Note on BSI Interpretation: The Bullish Sentiment Index (BSI) for US Equities and its associated indicators ("SPX Stretch from Mean" and "BSI Stretch from Mean") are perhaps best used as a blunt and continuous (as opposed to discrete) indication as to the general market mood toward US equities, which can help a contrarian trader or investor to decide when to increase or hedge/decrease US equities exposure so as to help manage risk effectively and thereby maximize risk-adjusted returns. In a cyclical bull market, it is not unusual for the BSI and its associated indicators to remain elevated for extended periods without the market declining in any significant way. Conversely, in a cyclical bear market, it is not unusual for the BSI and its associated indicators to remain depressed for extended periods without the market rising in any significant way. Furthermore, the BSI and its associated indicators represent merely one suite of tools a trader or investor can use to analyze markets, and should not be interpreted except in combination with the interpretation of one or more other suites of tools that the trader or investor feels confident in comprehensively analyzing markets with.

## **Additional Segment: Cyclical Trend Sector Rotation Monitoring**

The following cyclical trend sector rotation guide is my personal adaptation of a chart made available by John Murphy of Stockcharts.com:



The top five performing sectors of the SPX over the past 3 months are highlighted below, color-coded according to the above guide:

Sector	Performance		
	1 Month	3 Month	YTD
Information Technology 3 Industries	-2.87%	+9.33%	+16.39%
Consumer Discretionary 5 Industries	-0.51%	+8.43%	+14.98%
Financials 4 Industries	-3.82%	+6.52%	+15.03%
Consumer Staples 3 Industries	+1.89%	+5.90%	+5.72%
Health Care 2 Industries	+1.19%	+4.79%	+8.74%

Sector rotation may be one tool for a person to consider use of (among a number of others) in helping to determine the cyclical trend of US equities. Based on the color-coded table shown above, sector rotation currently appears to be consistent with US equities being in an early stage cyclical bull market.

As detailed in earlier reports, I continue to view US equities as being in a mid- to late stage cyclical bull market.

## <u>Additional Segment: Magazine Cover Confirmation Indicator</u>

Far more often than not, popular magazine covers will be meaningless for the average market participant. But, on occasion, one or more of these covers will **confirm** unsustainably bullish or bearish sentiment toward one or more publicly-traded asset classes or securities, and thereby mark a turning point or near turning point in one or more of these asset classes or securities, depending on the nature of the cover(s) in question. As financial commentator Barry Ritholtz has noted: "The magazine cover contrary indicator works when it reflects a fairly long lasting, well understood concept that is reaching a climax."

This segment of the BSI Report is suspended for an indeterminate period of time due to time constraints. I hope to bring it back sometime in June, though.

Here are links that will allow one to (at least) view a thumbnail of the covers of (some of, if not most of) those weekly magazines that have enough readership and relevance for a market participant to consider monitoring each week, ordered in a descending fashion based on recent US public circulation numbers (Time Magazine is by far the most popular):

- 1. Time Magazine
- 2. Newsweek
- 3. Businessweek
- 4. The Economist

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